



# Annual General Meeting Minutes

September 11, 2023

Meeting called to order 8pm, Meeting adjourned at 9:30pm

Board Attendees: Lori F., Brad B., Pavel S., Cathy Y. (4)

Coach Attendees: Selina L. (1)

Member Attendees: 31

- Call to order at 8pm, Lori F. presiding.
- **Vote for approval of agenda - passed**
- Minutes of 2022 AGM - **votes to approve adoption of minutes-passed**
- No conflicts of interest to be noted
- Slideshow presentation by President-Lori

## Coach Report

### Recreational Programs

- Aquago oak ridges: 4 athletes/session on Feb 1, 2022, grow to 20 athletes/session in summer. Magna is always full
- Precompetitive: no competition, 2 virtual 2 in water, this year, 2.5 hrs in person

### Competitive Programs

#### - Regional :

- 4 hours training/week
- age groups are 8U, 10U, 11-12, 13-15, 16-20, 2-3
- Competitions locally per season
- 2022-2023 SUCCESS: ALL TEAMS were on Podium at Both Major competitions

#### - Provincial challenges

- consistent pool time from TPASC -replaced by York U & SAC
- Initial training venues - no deep pool so no athletes were able to challenge for a position on OAS HP Academy
- New judging system
- HP program training time was difficult to create due to lack of venues
- Current: No Junior Team - loss of athletes due to aging out, changing clubs as we do

not offer what they need, personality issues

### **- Provincial Successes**

- National YOUTH Solo/Duet
- 11-12 OWG Team
- 4 athletes named to Team O 11-12 age group
- Many podium finishes at ON Champs
- Over last 2 years club has changed focus to improve choreography, higher expectations - team tryouts, goal to be invited to attend Nationals, better technical

### **Coach team for the season**

## **President's Report (Lori)**

- In the summer of 2023 the club worked on combining resources with Markham Artistic Swim Club and we were truly excited to join forces. Unfortunately, due to pool usage and regulations this task was not in the best interest for all parties involved. We will continue to seek out, train and hire new coaches.
- Director report
  - Watershow, uniform, banquet, OAS Grant funding
  - Primary focus:
    - Marketing and Recruitment
    - Coach and Official Development
    - Developing sensational athletes
- Club enhancement 2022-203
  - Multi-faceted focus on sustainability
    - Hiring
    - Improved communications
    - Invoicing and Payment processes
    - Seeking sponsorships and grants
    - Marketing and promotional programs
    - Long-term viability of the club
    - Equipment -ipad/sound system
- Volunteering update-All Provincial and Regional parents are required to volunteer
  - Over 20+ responses including Bingo, BOD , call for more volunteers

## **Fundraising**

- Need new Board member for this position
- Need volunteers for more opportunities to raise money
- Explains the Bingo volunteer duties and fund to generate
- Bingo continues to be an important part of our fundraising

## Financial Report (Pavel)

- Emailed financial report to members on Sept 11, 2023
- Bingo generate over \$62,000.00 , call for more Bingo volunteers
- Financial year is July 1st through to June 30
- 2022-23 Season overview:
  - Challenging growth, exceeding pre-pandemic revenues and enrollment
  - \$414K in revenues, \$62K Bingo
  - Pool fees \$122K (slightly increased)
  - Coaching fees \$217K (significantly increased)
  - Office / administrative \$5.7K (1.4% of revenues - small reduction)
  - LOSS 38K (18K excluding one-time OAS Grant expenses)
- Cash position
  - Start of season ~\$77K
  - End of season ~\$41K
- Reserves are not adequate to safely operate. BOD will be looking to control expenses.
- Some financial highlights of 2022 - 2023 season
  - Significant growth of coaching expenses
  - \$3,219.24 marketing / advertisement
  - \$671.89 equipment
  - \$5,726.62 Coach training
  - \$2,200 Bad debt (uncollectible from prior season)
- Uniforms
  - \$21.5K charged, \$25K spent
  - Difference - Gold Club caps and coaches' uniforms
- Banquet + yearbook
  - \$6.5K sales / \$14K expenses
  - ~7.5K loss covered by Club
- Either need to find an external auditing company or vote against (non-profit organization act), if the vote doesn't pass then we must pay for official audit report yearly
  - **Vote to dispose of external audit - passed**

## Election of Board Members

Prior to the start meeting, Lori Ford informed the BOD about her resignation and was not nominated to run.

Per Club's constitution, VP Finance stands for election in odd-numbered years. Per ONCA, all BOD members voted in by the Board must stand for election. Entire current BOD will be voted on (2 year terms). Board did receive a few additional nominations.

## **Votes on nominations:**

- **President - Brad B. –passed**
- **Registrar - Cathy Y. - passed**
- **VP Finance - Pavel S. - passed**
- **VP Communications-Mohayminu -passed**
- **VP fundraising-Shen -passed**
- **Director at large-Maria-Fernanda-passed**

## **Registration summary 2023-2024**

- Registered for 2023-2024 Season by far:
  - Provincial ~ 40\*
  - Regional ~ 37
  - Pre-Comp ~ 8
  - Magna AquaGo! ~ 18
  - Oak Ridges AquaGo! ~ 12 (per session)

\*New for 2023-2024\*

High Performance/National Athletes

\*National does not mean that these routines will make it to the National Level but it is our aspiration for this group.

- Shared the 2023-2024 training schedule

- Meeting adjourned 9:30pm.